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### Vision Net and Axiros Bring
### Remote Device Manager Service to Tier-3 Markets

*Snapshot – Vision Net and Axiros bring Remote Device Manager (RDM) services to Tier-3 operators, among the first of such offerings in the rural telecom market. The new managed service enables and supports voice, video and data service while providing real-time, remote monitoring.*

**Great Falls, MT and New York City, NY – December 14, 2012** – Vision Net, a leading provider of communications solutions, and managed network and support services, and Axiros, a technology leader in open device management solutions for telecommunications and M2M markets, announce a new partnership and managed service offering for the remote activation, management and real-time monitoring of customer premise equipment (CPE).

Using core capabilities and products from Axiros, Vision Net now offers Tier-3 service providers a turn-key and cost-effective managed service for remotely activating, managing, maintaining and monitoring CPE – across voice, video and data services. The Tier-3 market is estimated to include thousands of rural and/or co-op providers.

RDM and RDM-Plus (an enhanced performance management and monitoring package) allows customers to accelerate time-to-market and time-to-revenue, with a range of support, management and monitoring capabilities. The service is among the first to be offered in the Tier-3 market.

Vision Net CEO Rob Ferris says the move to RDM is a natural step for rural telecom providers. "Remote management and monitoring is the norm at the Tier-1 and Tier-2 levels. We feel strongly that Tier-3 providers have access to the same high-end, cost-effective solutions. Partnering with Axiros provided the perfect opportunity to do so."

Ed Hassell, Network Operations Manager for Vision Net, agrees, noting that the new RDM service was created specifically with customers in mind. "Tier-3 operators have been telling us that they wanted to upgrade their networks and devices to offer higher bandwidth, and more complex and higher-value services," he says. "They were quick to add, however, that it needed to be a truly cost-effective solution. RDM is just that."

Jenn Ryan, Vice President Sales and Business Development for Axiros, further adds, "With RDM, Tier-3 providers are able to effectively introduce, support, optimize and monetize new services and business models." She noted Vision Net's experience in the Tier-3 market as critical to the partnership. "Vision Net brings deep and specific knowledge and experience in the Tier-3 market; they uniquely understand the challenges and opportunities that exist for service providers in this space. We're thrilled to be their technology partner and to bring the Axiros Advantage to this new and innovative managed service offering."

Vision Net's RDM managed service is powered by Axiros. At the core of the solution is Axiros AXESS.ACS, delivering a full complement of TR-069 provisioning and management functionality. Using Axiros' multi-protocol proxy, AXPAND, RDM additionally supports non-TR-069 enabled devices and protocols (including SSH, telnet, CLI, Zigbee, Z-Wave and OMCI, just to name a few). RDM leverages Axiros AXTRACT to deliver robust and real-time monitoring and performance management capabilities.

For additional information related to Vision Net, please visit www.vision.net. For additional information about Axiros, please visit www.axiros.com.

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**About Vision Net**
*Vision Net offers a full range of data, voice and video networking applications: broadband network transport via MPLS, IP, Ethernet and SONET; worldwide videoconferencing; direct Internet access; cloud solutions; and customized wide-area network management. Vision Net also manages a 24/7 network operations call center that provides end-user Internet support and network monitoring nationwide. www.vision.net*

**About Axiros**
*Axiros provides device and service management solutions across fixed and mobile networks for consumer, enterprise and M2M markets. Axiros solutions are scalable, flexible, modular and most importantly – open, giving providers the ability to manage and support any protocol, any device, any service -- any time.*

*Distinguished by domain expertise and innovation, coupled with world-class software design, Axiros uniquely delivers the robust management capabilities and solutions service providers need today and in the future, as demand and complexity associated with new services grows.*

*Founded in 2002, Axiros is based in Munich, Germany with sales offices in Italy, Russia, Brazil and New York.*